## **EXHIBIT C - Main Street New Jersey**

## Services for Designated and Selected (Current) Local Programs

| Service  | Associate                             | Partner | Traditional |
|--|---------------------------------------|---------|-------------|
| General  |                                       |         |             |
| Inter- and Intra-Department State-Level Advocacy       | Х                                     | Х       | Х           |
| Annual Program Review                                  |                                       | X       | X           |
| Resource Team Downtown Assessment                      |                                       |         | X           |
| CORE Training  |                                       | Х       | X           |
| ED Hiring Assistance                                   | X (if staffed)                        | X       | X           |
| ED Orientation   | X (if staffed)                        | X       | X           |
| Board President Training                               | 71 (II G1GII GG)                      | X       | X           |
| Phone/Email Support                                    | Х                                     | X       | X           |
| Organization   | , , , , , , , , , , , , , , , , , , , | 7.      | ,           |
| Org – NMSC Network Membership                          | Х                                     | Х       | Х           |
| Org – DRMI Scholarships (per session)                  | 1                                     | 4       | unlimited   |
| Org – National Main Street Conference Scholarships     | 1                                     | 2       | 3           |
| Org – ED Meetings/Training                             | X (if staffed)                        | X       | X           |
| Org – Vision/Mission, Goals & Action Planning Training | X (ii otaliou)                        | X       | X           |
| Org – Fund-Raising Training                            |                                       | X       | X           |
| Org – Board Corps Training                             |                                       | X       | X           |
| Org MS Improvement District Challenge Grant            |                                       | C       | C           |
| Org – MSNJ "Main Street Hero" Award Eligible           |                                       | C       | C           |
| Promotion  |                                       | Ü       | <u> </u>    |
| Promo – Digital Design & Branding: MS                  |                                       |         |             |
| Org./Community/Dist.                                   |                                       | X       | X           |
| Promo – Digital Design & Branding: Business            |                                       | Х       | X           |
| Promo – Digital Design & Branding: Business            |                                       | X       | X           |
| Promo – Special Projects                               |                                       | C       | C           |
| Economic Restructuring                                 |                                       | J       | J           |
| ER – Recruitment Resource Data Subscription            |                                       | Х       | Х           |
| ER - Business Recruitment/Retention "ER Day"           |                                       | , ,     | X           |
| ER - Business Owner Training/Seminar                   |                                       |         | X           |
| ER – Business Retention Webinar Series "Destination    |                                       |         |             |
| Univ."   |                                       | Х       | X           |
| ER – Special Projects                                  |                                       |         | С           |
| Design   |                                       |         | -           |
| Design – Digital Design & Branding: Building Exterior  |                                       |         | Х           |
| Design – Digital Design & Branding: Signage/Logo       |                                       |         |             |
| Design – Parking Evaluation                            |                                       |         | X<br>C      |
| Design – Visual Merchandising                          |                                       |         | C           |
| Design – Historic Façade Restoration/Rehabilitation    |                                       |         |             |
| Rendering  |                                       |         | С           |
| Design – Structural Assessment                         |                                       |         | С           |
| Design – CLG Assistance                                |                                       |         | C           |
| Design – "Design Day"                                  |                                       | С       | X           |

## EXHIBIT C – Services for Designated and Selected (Current) Local Programs

| Service Value   | Associate                      | Partner  | Traditional                                     |
|---|--------------------------------|--|---|
|   | \$2,000+                       | \$15,000+  | \$25,000-<br>\$45,000                           |
| Local Commitments   | Associate                      | Partner  | Traditional                                     |
| Four-Point Program/Approach                                 | X                              | Х  | X   |
| 8 Principles  | X                              | X  | X   |
| Historic Preservation Ethos                                 | X                              | Х  | X   |
| Monthly Reporting   | optional                       | optional   | X   |
| Quarterly Reporting   | optional                       | X  |   |
| Annual Reporting  | X                              |  |   |
| On-Site Service Participation                               |                                | Х  | X   |
| Full-Time Paid Staffing                                     | optional                       | optional   | Х   |
| Part-Time Paid Staffing                                     | optional                       | Х  |   |
| Volunteer Unpaid Staffing (F/T or P/T)                      | optional                       | Х  |   |
| Annual Action/Business Plan                                 | optional                       | X  | X   |
| Annual Budget   | optional                       | X  | X   |
| Staff Training (NJ/National)                                | optional                       | X  | X   |
| Board Training (NJ)   |                                |  | X   |
| MSNJ Program/Community Branding                             | "MSNJ<br>Associate<br>Program" | "Designat<br>ed MSNJ<br>Communit<br>y or<br>Program" | "Designated<br>MSNJ<br>Community or<br>Program" |
| Signed Letter of Agreement with MSNJ/DCA/Municipality/Board | Х                              | Х  | Х   |

Key: C - Competitive